

A solution Manpower OnSite

- **Applying the Manpower's Total Cost of Workforce** (TCOW) calculator, we found turnover, vacancies and overtime were adding significant cost and lead to missed production deadlines.
- A new workforce plan and conditions with better wages were implemented leading to a huge performance improvement.

Success factors

- Analyzing data allowed to understand hidden production costs in workforce.
- By implementing new conditions - total cost went down due to improvement of key factors such as turnover and overtime.

International **Logistics company**



Multiple locations



Relevant impact of workforce over total production costs

OOO Improved fill rate to



Turnover from 40% to 17%



Overtime from 35% to 5%





Applying data to unveil workforce costs allow to manage the pain points effectively.